



Westlake Financial®

RV Rate Sheet

Program:			
Min FICO:	750	700	600
Min Good Credit Tradelines (open or paid):	3	3	3
Max Amount Financed:	\$100,000	\$100,000	\$100,000
Max Amount Financed to Monthly Income:	7.0	7.0	7.0
Max Term (months):	144	144	144
Vehicle Rates:	7.99%-14.99%	7.99%-18.99%	8.99%-23.99%
Min Down Payment:	10%	10%	15%
Max Front-End LTV*:	120%	120%	110%
Max Backend Products:	\$4000 up to 15% Price	\$4000 up to 15% Price	\$4000 up to 15% Price
Flats paid to Dealer:	3% of AmtFin, max \$1699	3% of AmtFin, max \$1699	3% of AmtFin, max \$1699

Westlake Policies

Bankruptcy	Discharged Bankruptcies accepted.
Repossessions	Accepted. Customer with previous Westlake, Wilshire Consumer Credit, or Western Funding reposessions not accepted.
Contracts	Simple interest arbitration contracts only. Contracts sent to Westlake 21+ days past approval date will be returned to dealer and requires dealer to resubmit deal with new approval.
Lender Fees	Acquisition fee of \$100 on each funded loan. Additional Lender Discount may apply based on risk, refer to BuyProgram approval terms.
Open Autos/ Powersports Tradelines	Existing Open Auto/RV/Marine/Powersports tradelines may be accepted. Follow individual deal approval terms or trade in/show payoff prior to funding.

Program Guidelines

Additional Westlake policies are listed on Westlake's Program Guidelines located on DealerCenter.com

Did you know?

- ✓ No min job time
- ✓ No min residence time
- ✓ Funding average under 2 days
- ✓ Same day funding and eContracting available

Send Funding Packages:
FedEx

Westlake Financial Services
4054 Willow Lake Blvd Suite 2083
Memphis, TN 38153

All Other Couriers:

Westlake Financial
Suite #2083
4054 Willow Lake Blvd
Memphis, TN 38153

Lien Holder Info:

Westlake Financial Services
PO Box 997592
Sacramento, CA 95899
Fax: 877-854-5682
Westlake_Titles@westlakefinancial.com

Insurance:
Westlake Financial Services
PO Box 76809
Los Angeles, CA 90076-0809

Dealer Support:
888-893-7937

Sales Representative:
[rep full name]
[rep phone #]
[rep e-mail]

All deals MUST meet Westlake Policies (for full details see Westlake Policies and/or program guidelines). *Note: LTV limits vary based on customer credit history and other factors. Warranty depends on vehicle price. Rates, GAP, PTI/DTI and other program limits are subject to regulatory limits.



Westlake Financial®

Marine Rate Sheet

Program:				
Min FICO:	750	700	600	550
Min Good Credit Tradelines (open or paid):	3	3	3	3
Max Amount Financed:	\$120,000	\$120,000	\$120,000	\$120,000
Max Amount Financed to Monthly Income:	7.0	7.0	7.0	7.0
Max Term (months):	144	144	84	60
Vehicle Rates:	7.99%-14.99%	9.49%-18.99%	10.49%-23.99%	14.99%-24.99%
Min Down Payment:	\$0	\$0	15%	20%
Max Front-End LTV*:	120%	120%	110%	95%
Max Backend Products:	\$4000 up to 15% Price	\$4000 up to 15% Price	\$4000 up to 15% Price	\$4000 up to 15% Price
Flats paid to Dealer:	2% of AmtFin, max \$3000	2% of AmtFin, max \$3000	2% of AmtFin, max \$3000	None
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Westlake Policies				
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Bankruptcy Discharged Bankruptcies accepted.				
Repossessions Accepted. Customer with previous Westlake, Wilshire Consumer Credit, or Western Funding reposessions not accepted.				
Contracts Simple interest arbitration contracts only. Contracts sent to Westlake 21+ days past approval date will be returned to dealer and requires dealer to resubmit deal with new approval.				
Lender Fees Acquisition fee of \$100 on each funded loan. Additional Lender Discount may apply based on risk, refer to BuyProgram approval terms.				
Open Autos/Powersports Tradelines Existing Open Auto/RV/Marine/Powersports tradelines may be accepted. Follow individual deal approval terms or trade in/show payoff prior to funding.				

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 Memphis, TN 38153

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